

Proof Pack

Demonstration proposal work, built from real, live federal solicitations — so you can judge the quality before you spend anything.

Every sample in this pack uses a fictional bidder and is clearly labelled demonstration-only. That is deliberate: we will not invent clients, wins or testimonials — and we will never invent yours either. What you can judge here is real: structure, compliance discipline, risk thinking, and writing quality.

What is inside

- Sample 1 — U.S. Air Force elevator maintenance, Aviano AB (FA568227Q8001): executive summary + SLA table
- Sample 2 — U.S. Army Education Support Contract, Fort Knox (W9124D27RA006): case lifecycle + QA approach
- Sample 3 — USACE QA Services IDIQ, Puerto Rico & USVI: risk thinking
- How a compliance matrix works — and a filled sample matrix available as an Excel download on our site
- Exactly what working with us costs, and how to start by email

About the commitments in these excerpts: response times, fee credits, staffing figures and performance claims inside the samples are illustrative drafting for fictional bidders. They are examples of how commitments are structured — not recommended contract terms. A real bidder must verify and approve every commitment before it enters a live proposal.

Sample 1 — Aviano Air Base, Italy

Vertical Transportation Equipment: maintenance, repair & inspection for the 31st Contracting Squadron (FA568227Q8001). Fictional bidder: Alpina Facility Services S.r.l.

"Full-maintenance coverage — one monthly fixed price, zero surprise invoices — delivered by mechanics stationed within 45 minutes of the base, with guaranteed emergency response to mission-critical facilities."

SLA commitments (excerpt — illustrative, for the fictional bidder)

Metric	Target	Remedy
Emergency on-site response	2 hours or less	5% monthly fee credit per breach
Preventive maintenance	100% of schedule	Catch-up within 72 hours
Entrapment assistance	24/7 on-call	Immediate escalation
Routine calls	Next business day	At no additional charge

Win themes used: total cost certainty, mission-first emergency response, full Italian/EU regulatory compliance including the required 2-year warranty. The full package carried a 12-requirement compliance matrix, a risk matrix (obsolete parts, base access, mission-critical outage) and a priced financial model.

Sample 2 — Fort Knox, Kentucky

Education Service Support Contract (ESSC) for MICC Fort Knox (W9124D27RA006). Fictional bidder: Bluegrass Education Support LLC (fictional WOSB).

"A dedicated on-site team that owns every case from first contact to final disposition — with average case cycle time 30% below the Army's standard."

Five-stage case lifecycle (excerpt)

- Intake — logged in the case tracker within 4 business hours
- Research — regulations, records and law reviewed, sources cited in the case file
- Recommendation — disposition drafted with regulatory justification for Government approval
- Signature package — response prepared in Army correspondence format
- Release — disposition transmitted and the case closed

Quality approach: full QA review of recommendations for the first 90 days, then risk-based sampling of at least 25%, with a monthly quality report mapped to the compliance matrix (10 requirements). Set-aside eligibility (WOSB) is handled explicitly in the matrix, not buried in narrative. The cycle-time figure above is an illustrative target for the fictional bidder, not a measured result.

Sample 3 — USACE, Puerto Rico & USVI

Construction quality-assurance services under a \$35M IDIQ for the U.S. Army Corps of Engineers. Fictional bidder, demonstration package.

"A San Juan-based QA team that puts certified eyes on every critical structure — dams, levees, flood gates, pump stations — with daily inspection reports the District can defend in any audit."

Risk matrix (excerpt)

- Hurricane disruption → pre-season continuity plan, resume within 72 hours
- Remote site access → pre-positioned field kit
- Calibration lapse → monthly certified schedule

The package structured a 5.5-year IDIQ pricing model and a 10-requirement compliance matrix. Island-based rapid deployment and in-house certified testing carried the win themes.

The compliance matrix comes first

Evaluators check compliance before they read narrative. A solicitation's requirements are extracted into a matrix — every identified requirement quoted exactly, marked Compliant / Partially / Non-compliant, mapped to the proposal section that answers it, with risk flags on anything needing a decision. Requirements that cannot be verified from the public documents are flagged as unverified rather than guessed. Build the matrix first. Write second.

See a real one: our site carries a free, filled sample compliance matrix (Excel) built from a real solicitation, with a cover sheet listing every document and amendment reviewed — and any item that could not be verified, flagged honestly. Your bid deserves the same discipline.

What it costs — the full, fixed list

- **Compliance matrix + bid/no-bid review: \$149 flat** per solicitation, standard scope — delivered within two business days of completed intake. Credited in full toward a full package on the same tender if you proceed within 14 days.
- **Full proposal package: from \$950** — matrix, technical narrative, pricing model; quoted flat for your tender before we start.
- **Red-team review of your draft: \$299 flat** — proposal-compliance and narrative review. Not legal, cost-accounting, or price-certification advice.
- **Outsourced bid department: from \$2,000/month flat** — fixed written monthly scope (monitoring and shortlists; up to 2 compliance matrices and 1 full package per month included; additional work quoted flat first).

We never charge a percentage of contract awards, a success fee, or any award-contingent compensation. Turnaround runs from completed intake — your documents received and the scope confirmed in writing — and is confirmed in writing before payment.

How to start

Email the solicitation (or its SAM.gov link) to info@bidwisebureau.com. We reply within one business day with a free fit check: whether the tender fits our coverage, whether the deadline looks feasible, whether the document set looks complete enough to quote — and the fixed scope and price. The bid/no-bid analysis itself is the \$149 product. No calls, no forms that demand your phone number, no lock-in — and every document we produce is yours. Please do not send controlled, classified, export-restricted, ITAR, CUI or other sensitive material with an initial enquiry; a handling method must be agreed first.